STATE STREET

CONTACT INFO: MARTIN J. SULLIVAN, ONE LINCOLN STREET, BOSTON, MA 02111
617.664.3164 | MARTIN.SULLIVAN@STATESTREET.COM

Our Firm

Through a partnership with State Street, our customers take advantage of the scale and sophistication of one of the world's leading providers of financial services to institutional investors with the focus and feel of a boutique wealth management firm. With this unique combination of scale and focus comes the best technology, innovative thought leadership and operational excellence, all with a partner that provides the most responsive, accountable and experienced professional team dedicated to ensuring your complete satisfaction.

Our Strengths

At State Street, our strength lies in our focus:

Focus on technology and product development, as seen through the continual investment into our State Street WealthConnect platform.

Focus on thought leadership, as seen through our many innovative publications and involvement with industry groups.

Focus on risk mitigation, as seen through our strong management oversight, scrutinized policy and controls, and continuous review of upcoming regulatory and compliance requirements.

And, most importantly:

Focus on our customers, as seen through our customized solutions, dedicated and experienced customer service professionals and qualitative and quantitative surveys to ensure their complete satisfaction.

Our Typical Client

State Street's institutional customers are large mutual funds, employee benefit firms, and alternative investment structures like hedge funds and private equity partnerships. Within our Wealth Management Services division, our customers are single and multi-family offices, trust companies and private banks, registered investment advisors and wealth managers. Their high-net-worth and ultra-high-net-worth clients ostensibly become our customers. The services we provide to these clients range from domestic and global custody and accounting to performance and analytics, tax services, data aggregation and reconciliation, client facing web solutions, hosted portfolio and order management technology platforms and brokerage services.

AT A GLANCE

Corporate Stats:

- Assets under custody and administration: $16.4 trillion
- Assets under management: $1.6 trillion
- Number of years in Investment Servicing/Banking Business: more than 200
- Number of locations: 27 countries worldwide, with headquarters in Boston, Massachusetts

Wealth Manager Services Stats:

- Asset under administration: $250 billion
- Number of client relationships: 500
- Number of private client accounts: 90,000
- Number of years in family office/wealth management: more than 25

A Little-Known Fact About Our Firm

State Street traces its roots back to 1792, the year that our oldest ancestor, the Union Bank, was founded.

In 1924, Massachusetts Investors Trust chose State Street to serve as custodian of the first U.S. mutual fund.