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## Our Firm

Babson Capital Management LLC is a global investment management organization that manages over \$134 billion (as of March 31, 2011). Our goal is simple – to provide our clients with advanced investment solutions and the highest level of service. With offices on four continents, we offer clients access to investment opportunities around the globe and across the investment universe – providing uniquely tailored investment strategies – and an open door to our talented professionals. It's a partnership that drives success.

Our investment strategies are grounded in a rigorous research process, consistent risk controls and an unwavering commitment to our clients. And with over 800 employees committed to ensuring that these tenets are always at the fore, our clients benefit from far-reaching resources and extensive expertise.

## Our Strengths

Babson Capital offers a broad array of investment strategies for institutional investors, including:

- Fixed income
- Global high yield
- Private finance
- Alternatives & Equity
- Real Estate

## Our Clients

Babson Capital serves a variety of institutional and high net worth clients around the globe, including:

- Family Offices
- Financial Services
- Foundations & Endowments
- Insurance Companies
- Mutual Funds
- Multi-employer (Taft Hartley)
- Public & Corporate Pension Plans
- Sovereign Wealth Funds
- Superannuation Funds

## Our History

Babson Capital's history dates back to 1940, when the firm was founded in Boston, MA. Over the years Babson Capital has emerged as a global investment management firm with an extensive array of capabilities. With a presence on four continents, a depth and breadth of investment expertise and experience, and an unyielding dedication

### AT A GLANCE

Based in Boston and Springfield, Mass., and Charlotte, N.C., with offices in New York City and Los Angeles, the firm's subsidiaries include Babson Capital Europe Limited in London, Babson Capital Australia Pty Ltd in Sydney, Cornerstone Real Estate Advisers LLC in Hartford, Conn., and Wood Creek Capital Management LLC in New Haven, Conn. Babson Capital is a member of the MassMutual Financial Group and is on the web at [www.BabsonCapital.com](http://www.BabsonCapital.com).

to disciplined, fundamental analysis we are ready for what the future brings. We have been an early adopter of new ideas in inefficient markets and asset classes where manager skill and information make a difference. Because it is not just about where you have been, but where you are heading.

## Our Unique Features

One of the ways we distinguish ourselves is explained through our slogan, which is "More than Investing. Invested."

What does that mean? At Babson Capital, we have a passion for what we do. Our dedication to our investment philosophy and our commitment to our clients means we:

- Believe there is no substitute for integrity
- Embrace transparency of information and open, honest communication with our clients, doing everything we can to make it easy for them to do business with us
- Base our investment decisions and an unwavering commitment to fundamental, bottom-up analysis on what is ultimately in the best interest of our clients
- Maintain a long-range view on delivering value with an attractive risk/reward profile.

"More than Investing. Invested." means we are focused on building relationships versus simply completing transactions.

Depth and breadth. A global perspective. Disciplined, repeatable processes. And integrity above all. These qualities are an indelible part of our personality and investment process. We invite you to learn more and see how Babson Capital can put our resources to work for you.